

A Framework of Critical Success Factors and Success Criteria for Structural Works of a Mixed-Use Building Construction Project

Vien Carlo M. Amora^{1,*}, Joseph Berlin P. Juanzon²

¹School of Graduate Studies, Mapúa University, Intramuros, Manila, 1002, Philippines

²School of Civil, Environmental and Geological Engineering, Mapúa University, Intramuros, Manila, 1002, Philippines

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Abstract The need to determine the critical success factors (CSFs) and success criteria (SC) would serve as keys to an effective and efficient project delivery and performance to achieve project success. This paper analyzed the CSFs and SC through the application of Pareto Analysis and Analytic Hierarchy Process using a validated questionnaire as a basis in developing a framework for structural works of a mixed-use building construction project through the determination of priority CSFs and most recognized SC. Based on the results, the study found twenty-six CSFs associated with structural works of building project delivery using meta-analysis. The top six CSFs were established as the vital few or the 20 percent after performing Pareto Analysis. Utilizing a validated questionnaire, experts evaluated CSFs through the fundamental scale of the Analytic Hierarchy Process which revealed the ranking of most prioritized CSFs such as Teamwork and Communication, Training and Education, Personnel, Project Mission, Top Management Commitment, and Client Focus, respectively. Furthermore, the study determined the five most recognized SC with the highest frequency on existing literature such as Client/Customer Satisfaction, Cost – Budget, Time – Schedule, Quality – Performance, and Other Stakeholder’s Satisfaction. With this, a framework has been developed based on priority CSFs and recognized SC that can be used by construction project participants during the structural

phase and may serve as a guide to achieve the utmost objective of all construction projects which is success.

Keywords Project Success, Critical Success Factors, Success Criteria, Analytic Hierarchy Process

1. Introduction

1.1. The Background of the Study

The success of a project is believed to be the utmost objective in all business industries, certainly in construction. Traditionally, the definition of success is the degree where goals and expectations are being met. However, numerous construction projects continue failing to succeed, unable to fulfill commitments or schedules, exceed project costs, unable to meet quality requirements, and create disappointing outcomes even on the early stage of the construction phase due to different factors. Thus, it is significant to determine these factors that can hamper the success of a project which are also known as critical success factors or CSFs [1]. The knowledge on CSFs in construction projects is one of the keys to an effective and efficient project delivery and performance. Together with project success, they are considered as a means for the

improvement of project effectiveness [2]. Aside from CSFs, the project success concept can be evaluated based on the performance measures from various success criteria or SC. These SC are used to measure success whilst CSFs facilitate the achievement of success [3]. To define and measure the success of a project, there are several success criteria to be identified. Thorough determination and assessment of CSFs and SC would perfectly define the project success. But according to Turner [4], CSFs cannot be determined if the SC were not defined and identified at the beginning of the project. Therefore, ascertaining both the CSFs and SC of a project right at the initial stage can achieve the greatest objective of a project, which is the success [5].

1.1.1. Project Success

Every construction project has a set of objectives to fulfill which serves as their respective performance standard measurement [6]. Success should take into consideration the different perspectives of entities as well as the goals that relate to different varieties of elements such as social, technical, education, financial and professional issues [7,8]. As mentioned, success is goal-oriented or is measured based on goal attainment, a project can still be completed on time within budget but considered as a failed project if it did not meet company strategic objectives [5].

Moreover, project success is considered as a strategic management concept wherein the short and long-term goal for the project is aligned with the project efforts [9]. Some projects have increased the complexity level which makes strategic project management to become a progressive critical issue for project success [10]. Strategic management perspective can be considered as one of the criteria for project success. This will determine the strengths, gaps, and priorities of a project. The gaps will be filled by identifying the variances between the organization that is destined to succeed and the one that is destined to ride the waves of the marketplace.

1.1.2. Critical Success Factors

The importance of determining CSFs benefits the success in achieving project objectives. The knowledge on CSFs in construction projects is one of the keys to an effective and efficient project delivery and performance [11]. Together with project success criteria, they are considered as a means for the improvement of project effectiveness [2]. CSFs are defined as factors predicting success on projects. These signify the components that may hamper the success of a certain project [1].

1.1.3. Success Criteria

Success criteria are used to measure success whilst success factors facilitate the achievement of success [3]. Formerly, different literature defines that the criteria for project success are acknowledged through the golden

triangle of time, budget, and required quality [12]. Achieving the project schedule, budget cost, and expected quality are being used to evaluate the construction project performance [6].

As time goes by, several researchers have endorsed that project success cannot be measured through the three criteria only – time, cost, and quality. The best overall criterion for project success is when the user, project manager, and system development group unanimously think their expectations were met or exceeded [13].

Projects can be affected by different conflicts concerning success criteria and it is recommended that success criteria must be agreed upon by all project participants or parties before the execution and implementation of a project [14]. The success of future projects will progressively be assessed by the criteria of strategy, sustainability, and safety [15].

Success criteria frequently change based on project participants, service scope, project size, technological implications, owner's sophistication to facility designs, and a diversity of other factors [3]. Moreover, success criteria also demand to consider the perceptions and expectations of the stakeholders such as owners, architects, engineers, contractors, and other project participants.

The relationship of CSFs and success criteria for enhancing project success is an important aspect to capture lessons learned [16]. Thorough determination and assessment of project success criteria would perfectly define the project success. CSFs cannot be determined if success criteria were not defined and identified at the beginning of the project [4]. Herewith, the project success can be concluded as more complete if both success factors and success criteria are taken into consideration as a whole [17].

1.2. Research Objective

The main objective of this study is to develop a framework for structural works of a mixed-use building construction project based on CSFs and project SC to improve overall efficiency in project delivery and implementation. This framework could also serve as a guide in establishing unity of purpose between all project participants in achieving the utmost objective of all construction projects which is success.

Moreover, based on the research objective stated above, this study aims to address the following:

1. Determine the critical success factors associated with structural works of building project delivery and perform Pareto Analysis to identify the most significant critical success factors.
2. Establish the significant project success criteria related to building projects.
3. Perform Analytic Hierarchy Process (AHP) to the identified priority critical success factors and analyze

its relationship to the established project success criteria.

4. Develop and propose a framework for structural works of building construction projects to standardize their project implementation and performance that would lead to project success.

The framework will benefit future construction projects to be more organized right from the beginning and improve strategic management concepts.

1.3. Scope and Limitation

It has been proven in previous literature and studies that there are significant changes on success factors as well as on criteria across the stages of construction [18], however, this study only focuses on determining the factors and

criteria over the structural phase of a construction, from substructure to superstructure phase. During the conduct of the research project, the data are limited to the works of the general contractor. The study also does not seek to include the factors that are beyond the control of the project participants such as calamities, force majeure, etc.

2. Research Methodology

The approach to achieve the research's main objective was based on the conceptual framework as shown in Figure 1. It is composed of four (4) phases and nine (9) systematic steps to achieve the aim of the study. The study had utilized mixed methods research, which is both qualitative and quantitative in nature.

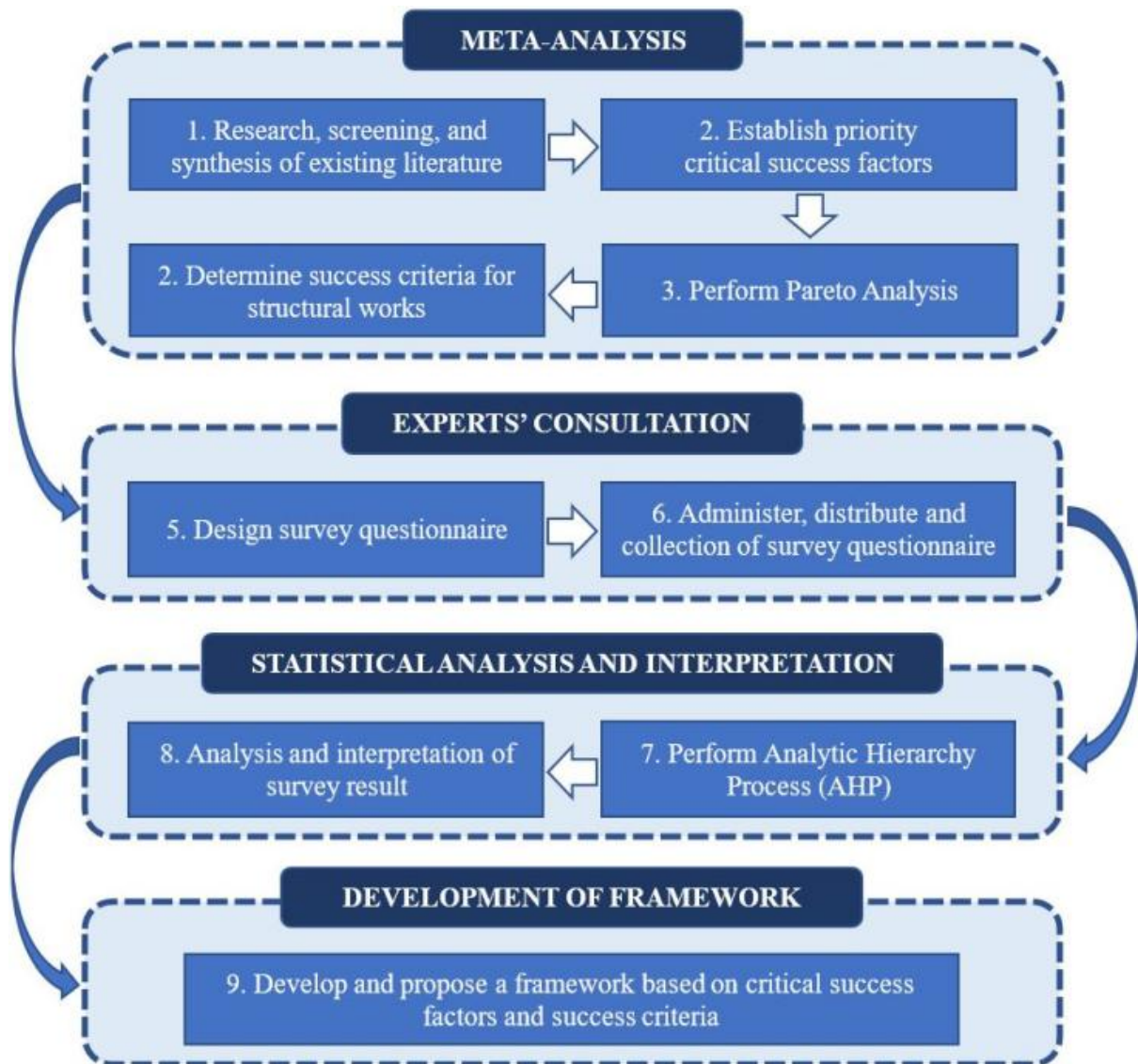


Figure 1. Conceptual Framework

2.1. Research Setting

The study was established primarily in a first-class urbanized city geographically situated at the Southern Manila District of National Capital Region, Philippines. The location was chosen since various value-enhancing projects have been developed and currently emerging in the city. Thus, it is ideal to study the success factors and criteria for various developments within the area. Particularly, the construction development project is composed of nine independent 4-storey sustainable mixed-used or commercial development with basement and service deck. It has a total lot area of 49,136.00 square meters and total construction floor area of 137,656.72 square meters.

2.2. Meta-Analysis

The research methodology had utilized the Meta-Analysis to identify and determine all CSFs and SC necessary and appropriate for structural phase of mixed-use building construction project. Meta-Analysis is a comprehensive or systematic review and a statistical procedure where data are being collected from different existing studies.

For SC, the study determined the five most recognized SC with highest frequency and appeared ten times or more in existing literature.

2.2.1. Pareto Analysis

A statistical technique by Pareto [19] was utilized to determine the priority CSFs among all identified factors from previous literature. Pareto Analysis is also called as the 80/20 rule, and it is a technique in decision making that generates a significant overall effect from the selection of limited number of tasks [19]. It separates the vital few from trivial many. The vital few focus on the twenty percent crucial factors, while the trivial many are responsible for the remaining eighty percent factors.

From the pool of CSFs based on their frequency, Pareto Analysis reduced the number of CSFs to 20 percent, and these were categorized as the priority CSFs. Procedures involved in computing the vital few or the 20 percent of the CSFs are as follows:

1. A vertical bar chart was created. The x-axis of the chart represents the pool of CSFs while the y-axis represents the total score of an individual CSF.
2. CSFs along the x-axis were arranged in descending order from left to right of the axis based on its frequency on the gathered related literature.
3. The cumulative count for each CSF was also arranged in descending order.
4. The cumulative count percentages (CCP) were calculated and plotted with the vertical bar chart starting from the CSF with the highest frequency. The CCP was computed by dividing the total score of an individual CSF with the summation of all CSFs.

5. A second y-axis was created having a percentage from 0% to 100%.
6. The CCP were plotted and connected to form a curve.
7. A line at 80% on the second y-axis was drawn parallel to the x-axis. A point of intersection between the line and the curve formed by connecting the CCP was then identified. A line is dropped from the point of intersection. This line separates the vital few on the left side of the graph and the trivial many on the right side of the graph.

2.3. Experts' Consultation

The conduction of experts' consultation through the development and administering of validated survey questionnaire was the second phase of research methodology. The survey questionnaire was designed and developed based on the result from the Pareto Analysis and was distributed to and collected from the experts supervising and controlling the construction project.

The survey questionnaire is divided into three (3) parts. The first part of the survey questionnaire is the invitation to partake in the survey. For the second part of the survey, it includes the demographics or profile of the experts such as gender, age, highest educational attainment, years of professional experience, project organization category, and job description. The last part of the survey questionnaire comprises the multi-criteria analysis for the identified priority CSFs after utilizing Pareto Analysis.

According to Fei & Khan [20], experts should have the following criteria: (a) at least 30 years old; (b) more than 10 years of professional experience; and (c) stay in a particular company for more than 10 years. With these criteria for competence and reliability, the respondents leading the project team organizations were chosen such as project managers and project heads.

2.4. Statistical Analysis: Analytic Hierarchy Process

The study utilized Analytic Hierarchy Process or AHP as a statistical tool which was developed by Thomas L. Saaty in 1980. It is an effective, flexible, and powerful tool for complex decision making which benefits the decision maker to establish priorities and attain the best decision [21]. Any complex problem can be decomposed into several sub-problems using AHP in terms of hierarchical levels where each level represents a set of criteria or attributes relative to each sub-problem [22].

Moreover, AHP was used to calculate priority weights in multi-attribute decision-making situations to achieve the objective of this study. One of the objectives is to apply the principles and techniques of the analytic hierarchy process in the prioritization and selection of critical success factors with regards to successful project delivery and implementation of structural works. As defined by Saaty [21], decision making is a cognitive and

mental process derived from most possible adequate selection based on tangible and intangible criteria which are chosen by those who make the decisions [23].

To properly utilize AHP as statistical tool, the study observed the step-by-step procedure as follows as cited in [21,24,25]:

1. Define the research goals.
2. Develop the hierarchical structure which consists of research goals located at the top, followed by the major criteria of problems to be identified and lastly the sub-criteria which detailed the set of alternatives.
3. Construct a set of n x n pairwise comparison matrices for each of the criteria or alternatives of the lower levels of hierarchical structure. With these comparisons, the relative importance of the elements and the number of times an element are important that the other will be identified. The priority scale suggested by Saaty [22] was used to compare the said elements as shown in Table 1.

Table 1. Pairwise Comparison Scale of AHP

IMPORTANCE LEVEL	EXPERT JUDGEMENT
1	Equally
2	Equally to moderately
3	Moderately
4	Moderately to strongly
5	Strongly
6	Strongly to very strongly
7	Very strongly
8	Very strongly to extremely
9	Extremely

4. There are n(n-1)/2 judgments required to develop the set of matrices in Step 3. Reciprocals are automatically assigned in each pairwise comparison.
5. Hierarchical synthesis is now used to weigh the eigenvectors (priority vector) by the weights of the criteria and the sum is taken over all weighted eigenvector entries corresponding to those in the next lower level of the hierarchy.
6. The consistency of comparisons is measured by utilizing the eigenvalue (λ_{max}) after all pairwise comparisons have been completed. A consistency

index (CI) is calculated with the eigenvalue with the formula of:

$$CI = \frac{(\lambda_{max} - n)}{(n-1)} \tag{1}$$

Where, n = matrix size

7. The judgement on the consistency can be checked through the consistency ratio (CR) of CI with the appropriate value of random consistency index (RI). The RI appropriate for the size of the matrix is shown in Table 2. Based on Saaty [21], CR is acceptable when it does not exceed 0.10. When CR is greater than 0.10, the judgment matrix should be considered inconsistent. The judgement is suggested to be reviewed and repeated to obtain a consistent matrix [26,27].

Table 2. Random Consistency Index [28]

MATRIX SIZE	RANDOM CONSISTENCY
1	0.00
2	0.00
3	0.58
4	0.90
5	1.12
6	1.24
7	1.32
8	1.41
9	1.45
10	1.49

3. Results and Discussion

3.1. Critical Success Factors and Success Criteria

The study found a total of 519 CSFs and it was observed that most of the factors share the same context, therefore, algorithm for combining and reorganizing should be provided to create a more concise and well comprehensive of list CSFs. The organized CSFs from the results of the research, screening, and synthesis of the existing literature were reduced to 26 CSFs as shown in Table 3.

Table 3. Comprehensive List of Critical Success Factors

DESIGNATION	CRITICAL SUCCESS FACTORS	FREQUENCY
CSF 1	Top Management Support	90
CSF 2	Personnel	67
CSF 3	Project Mission	56
CSF 4	Client Focus	55
CSF 5	Teamwork and Communication	55
CSF 6	Training and Education	47
CSF 7	Resource Allocation	46
CSF 8	Project Schedule/ Plans	15
CSF 9	Monitoring and Feedback	9
CSF 10	Technical Tasks	9
CSF 11	Continuous Improvement	9
CSF 12	Coordination among Various Parties	8
CSF 13	External Factors	8
CSF 14	Financial Management	7
CSF 15	Urgency	7
CSF 16	Troubleshooting	6
CSF 17	Organizational Culture	5
CSF 18	Risk Management	5
CSF 19	Power and Politics	4
CSF 20	Site Management	3
CSF 21	Safety Management	2
CSF 22	Project Uniqueness, Importance, and Public Exposure	2
CSF 23	Clear and Precise Briefing Documents	1
CSF 24	Internal Factors	1
CSF 25	Construction Control Meetings	1
CSF 26	Company Wide Acceptance	1

The study established the priority CSFs using Pareto Analysis. The CCP of each CSFs is shown in Table 4 wherein there are six CSFs identified as the vital few or the 20 percent from Pareto Analysis. The CSFs within the vital few are Top Management Support, Personnel, Project Mission, Client Focus, Teamwork and Communication, and Training and Education.

Table 4. Pareto Analysis for CSFs

DESIGNATION	CUMULATIVE	CCP
CSF 1	90	17.34%
CSF 2	157	30.25%
CSF 3	213	41.04%
CSF 4	268	51.64%
CSF 5	323	62.24%
CSF 6	370	71.29%
CSF 7	416	80.15%
CSF 8	431	83.04%
CSF 9	440	84.78%
CSF 10	449	86.51%
CSF 11	458	88.25%
CSF 12	466	89.79%
CSF 13	474	91.33%
CSF 14	481	92.68%
CSF 15	488	94.03%
CSF 16	494	95.18%
CSF 17	499	96.15%
CSF 18	504	97.11%
CSF 19	508	97.88%
CSF 20	511	98.46%
CSF 21	513	98.84%
CSF 22	515	99.23%
CSF 23	516	99.42%
CSF 24	517	99.61%
CSF 25	518	99.81%
CSF 26	519	100.00%

For the pool of SC from meta-analysis (see Appendix), the study found a total of 128 criteria. Same as CSFs, criteria were combined and re-organized to create a more concise and well comprehensive list of SC. The five (5) most recognized SC with the highest frequency or appeared ten (10) times or more in existing literature were chosen. These SC are Client/Customer Satisfaction, Cost-Budget, Time-Schedule, Quality-Performance, and Other Stakeholder's Satisfaction.

3.2. Experts' Consultation

The experts, as research's respondents, were selected from the project participants based on their organization or category such as client, consultant, and contractor. Their information and qualifications for the category of expert were gathered and only five respondents have satisfied the criteria to be categorized as an expert. All experts are male, 30 years old and above, have more than 10 years of professional experience, and finished bachelor's degree. Moreover, for the project organization category and job description of these experts, one is a project manager from the client, one is a project manager from the consultant, one is a senior project manager from the contractor, and the two are project heads from the contractor.

3.3. Statistical Analysis and Interpretation

Upon performing the AHP and from the comparison matrix, the weights for each compared element or criterion were calculated. The random consistency index (RI) that has been used is 1.24 corresponding to the size of the matrix. The value of the consistency ratio (CR) was calculated based on the Eigenvalue, CI, and RI.

Individual pairwise comparison matrix was developed for each expert to compare the results and ranking prior to consolidation of all completed research surveys. The matrices of the client, consultant, and contractor are shown in Table 5, 6, and 7, respectively. This also shows the calculated weights and parameters and CSF ranking of each project participants category. The computed CR were 8.177 percent for the client-side, 3.839 percent for the consultant-side, and 3.177 percent for the contractor-side which completely does not exceed 10 percent, thus, this signifies that the judgements of the experts are consistent.

Table 5. Pairwise Comparison Matrix of Client

CLIENT-SIDE							WEIGHT & RANKING	
CSF	1	2	3	4	5	6		
1	1.000	1.000	7.000	7.000	7.000	5.000	39.27%	1
2	1.000	1.000	5.000	5.000	5.000	5.000	32.64%	2
3	0.143	0.200	1.000	1.000	7.000	1.000	10.60%	3
4	0.143	0.200	1.000	1.000	1.000	1.000	6.18%	5
5	0.143	0.200	0.143	1.000	1.000	1.000	4.79%	6
6	0.200	0.200	1.000	1.000	1.000	1.000	6.53%	4
SUM	2.63	2.80	15.14	16.00	22.00	14.00		
Eigenvalue					6.507			
Random Consistency Index (RI)					1.240			
Consistency Index (CI)					0.1014			
Consistency Ratio (CR)					8.177%			

Table 6. Pairwise Comparison Matrix of Consultant

CONSULTANT-SIDE							WEIGHT & RANKING	
CSF	1	2	3	4	5	6		
1	1.000	0.200	0.200	1.000	0.140	0.140	3.79%	6
2	5.000	1.000	1.000	7.000	0.330	1.000	19.54%	4
3	5.000	1.000	1.000	7.000	1.000	1.000	22.61%	2
4	1.000	0.143	0.143	1.000	0.200	0.330	4.31%	5
5	7.000	3.000	1.000	5.000	1.000	1.000	28.70%	1
6	7.000	1.000	1.000	3.000	1.000	1.000	21.06%	3
SUM	26.00	6.34	4.34	24.00	3.67	4.47		
Eigenvalue					6.238			
Random Consistency Index (RI)					1.240			
Consistency Index (CI)					0.0476			
Consistency Ratio (CR)					3.839%			

Table 7. Pairwise Comparison Matrix of Contractor

CONTRACTOR-SIDE							WEIGHT & RANKING	
CSF	1	2	3	4	5	6		
1	1.000	0.580	1.090	1.000	0.130	0.150	5.50%	5
2	1.710	1.000	2.470	2.920	0.170	0.410	11.29%	3
3	0.920	0.405	1.000	1.710	0.170	0.220	6.24%	4
4	1.000	0.342	0.585	1.000	0.150	0.330	5.41%	6
5	7.612	6.000	5.739	6.804	1.000	2.470	46.81%	1
6	6.804	2.410	4.610	3.000	0.405	1.000	24.75%	2
SUM	19.05	10.74	15.49	16.43	2.03	4.58		
Eigenvalue					6.197			
Random Consistency Index (RI)					1.240			
Consistency Index (CI)					0.0394			
Consistency Ratio (CR)					3.177%			

Table 8. Consolidated Pairwise Comparison Matrix

CONSOLIDATED							WEIGHT & RANKING	
CSF	1	2	3	4	5	6		
1	1.000	0.530	1.120	1.480	0.300	0.300	9.20%	5
2	1.904	1.000	2.370	3.880	0.380	0.810	18.95%	3
3	0.889	0.422	1.000	2.040	0.520	0.400	10.63%	4
4	0.678	0.258	0.491	1.000	0.230	0.420	6.40%	6
5	3.380	2.646	1.933	4.360	1.000	1.720	32.51%	1
6	3.380	1.229	2.502	2.408	0.582	1.000	22.31%	2
SUM	11.231	6.085	9.416	15.168	3.012	4.65		
Eigenvalue					6.169			
Random Consistency Index (RI)					1.240			
Consistency Index (CI)					0.0338			
Consistency Ratio (CR)					2.704%			

Lastly, the results from the pairwise comparison matrix of all experts were consolidated to determine the overall priority CSFs based on their weight and ranking. From the performance of AHP, the consolidated results of priority CSFs as shown in Table 8 are ranked as follows: CSF 5-Teamwork and Communication with 32.51%, CSF 6-Training and Education with 22.31%, CSF 2-Personnel with 18.95%, CSF 3-Project Mission with 10.63%, CSF 1-Top Management Commitment with 9.20%, and CSF 4-Client Focus with 6.40%. This calculated a CR of 2.704% which is considered as a consistent judgement.

3.4. Development of Framework Critical Success Factors and Success Criteria

Project success can be compared to a bull's eye, which is defined as the center of the target. Similar to the project participants, these professionals only aim for success. The developed framework as shown in Figure 2 is divided into

three segments: the Construction Project Participants, the Critical Success Factors, and the Success Criteria. Each segment involves participation and goals to achieve project success. Construction projects are composed of client, consultants, and contractors, and these three groups of participants cover all factors and have the same goals on how to accomplish respective projects. Interactions between these participants perform an important role to provide effective and efficient project delivery and implementation. These interactions should be focused more on dealing with the prioritized critical success factors since this is the "how to achieve" the utmost objective of a project.

The CSF that ranked first is teamwork and communication, which means any message or information shall be effectively conveyed by any forms of communication during project implementation. Teamwork is the collaborative effort of a group to accomplish a common goal and achieve togetherness in the most

effective and efficient way possible. The second CSF is about training and education which entails the formal and systematic training that must be received by the employees to understand the project goals and mission and how a system works for the project. Training shall be done by all personnel in the organization as achieving quality in the construction is the responsibility of everyone in the organization. The third CSF, personnel, that focuses on the proper recruitment, selection, and training of the necessary personnel for the project team. The fourth CSF is about the project mission that refers to the initial clarity of goals and general directions for the project. The first step in the project development process is to know what it is one wishes to develop, what the project's capabilities are, why the project is needed and how it will benefit those who use it. The fifth is top management commitment which involves top management to be committed in establishing unity of purpose and direction of the organization by creating and maintaining an internal environment in which people can be fully involved in meeting all the organization's objectives. Lastly, client focus which is about the understanding and taking care of client's specific needs and expectations by providing products and services that effectively address them.



Figure 2. Framework of Critical Success Factors and Success Criteria for Structural Works of a Mixed-Use Building Construction Project

Organizations gain competitive advantage by increasing the value to customers in one or more activities, relative to what competitors offer. With all these priority critical success factors, construction project participants should be able to know the “what to achieve” at the end of construction.

To provide quality service exceeding expectations that certainly defines success, objective and subjective measures will serve as the guide for project participants. Client, consultants, and contractors shall be focused on

delivering works that will satisfy the client as well as other stakeholders, accomplish project within the allocated budget and schedule, and provide quality requirements for the project. These criteria will lead to project success that needs greater effort when simultaneously monitored and achieved during project implementation.

4. Conclusion and Recommendations

Numerous construction projects fail to succeed, fulfill commitments, and create disappointing outcomes even on the early stage of the construction phase. However, project success can still be achieved if CSFs and SC will be identified right before the initial stage of the project and be prioritized and monitored during project implementation. The need to determine these factors and criteria serves as keys to an effective and efficient project delivery and performance. Moreover, all stakeholders will be confident in attaining both project success and project management success. In this study, a framework for structural works of a building construction project based on the identified priority CSFs and SC during the structural phase was developed.

In relation to the specific objectives of the study and the attained results from the conducted survey and statistical tools, the following conclusions were derived:

- i. Based on meta-analysis, the study identified twenty-six CSFs associated to structural works of building project delivery and after performing Pareto Analysis, the six priority CSFs were determined namely: Top Management Support, Personnel, Project Mission, Client Focus, Teamwork and Communication, and Training and Education.
- ii. The study determined the five most recognized success criteria with the highest frequencies on existing literature specifically: Client/Customer Satisfaction, Cost-Budget, Time-Schedule, Quality-Performance, and Other Stakeholder's Satisfaction.
- iii. The consolidated ranking of priority CSFs is as follows: Teamwork and Communication, Training and Education, Personnel, Project Mission, Top Management Commitment, and Client Focus.
- iv. Based on the established CSFs and SC from meta-analysis, experts' consultation, and application of Pareto Analysis and Analytic Hierarchy Process, the study developed a framework that can be considered by all project participants in the construction as well as to future projects that have the same processes and organizations. Project organizations need greater effort in considering factors and criteria during project implementation to deliver effective and

efficient quality of works and service. This can certainly serve as a guide to monitor critical factors and focus on criteria that would lead to project success.

Furthermore, from the results of individual organization, client is more focused on the commitment and support of top management while consultant and contractors believe that success can be hampered if teamwork and communication are not being established within project organization. On the contrary, client-side ranked teamwork and communication as the least critical success factor while consultant and contractors placed top management commitment as the fifth and sixth CSF, respectively. This suggests that the client who is involved in key project decisions will need the commitment of the top management to achieve project success. While the consultants who are the intermediary between the client and contractor believe that project participants must have good teamwork and effective communication to establish a successful project. However, top management commitment and teamwork and communication are not the only factors critical to the success; thus, the lower ranked factors shall not also be disregarded. Care and attention need to be paid to these factors and if disregarded, there may be a serious risk of project failure.

It is indeed significant to define and identify SC at the beginning of the project to determine CSFs. Project success can be concluded as more complete if both factors and criteria in success are taken into consideration simultaneously. Project could be considered failure if all CSFs were monitored yet success criteria were not met. With the six priority CSFs identified, project organization must focus on delivering works that will satisfy the client as well as other stakeholders, accomplish project within the allocated budget and schedule, and provide quality requirements for the project.

For further studies, the inclusion of works prior and after to structural works or specifically project life cycle is highly recommended to explore. This project life cycle includes initiating, planning, executing, monitoring and controlling, and closing. More so, it is recommended to assess the success criteria identified in meta-analysis such as environment impact and health and safety. Recognizing the effects of these criteria towards project success and through project participants would certainly cause significant impact more especially in this time of pandemic. The subject matter of this study is limited to analysis and investigation of the structural phase only, but the framework developed could be applied to various types of construction projects most especially structural works with the presence of project participant's category as highlighted in this study.

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APPENDIX

Comprehensive List of Success Criteria

DESIGNATION	SUCCESS CRITERIA	FREQUENCY
SC 1	Client/Customer Satisfaction	16
SC 2	Cost – Budget	11
SC 3	Time – Schedule	10
SC 4	Quality – Performance	10
SC 5	Other Stakeholders' Satisfaction	10
SC 6	Environmental Impact	6
SC 7	Health And Safety	5
SC 8	Project Team	4
SC 9	Scope	2
SC 10	Technical Performance	2
SC 11	Profitability	2
SC 12	Functionality	2
SC 13	Technology Transfer	2
SC 14	Other Resource Constraints Met	1
SC 15	Meeting Functional Performance	1
SC 16	Favorable Impact on Customer, Customer's Gain	1
SC 17	Customer Is Using Product	1
SC 18	Immediate Business And/or Commercial Success	1
SC 19	Immediate Revenue and Profits Enhanced	1
SC 20	Larger Market Share Generated	1
SC 21	Performance In Terms of Time, Cost, Quality	1
SC 22	Project Achieves Its Purpose	1
SC 23	Reoccurring Business	1
SC 24	Self-Defined Criteria	1
SC 25	Top Management Support	1
SC 26	Project Contracts	1
SC 27	Project Risk Management	1
SC 28	Resource Availability	1
SC 29	Project Control	1
SC 30	Project Change	1
SC 31	Sales Of Product	1
SC 32	Market Share	1
SC 33	Product Profitability	1
SC 34	Sustainability	1
SC 35	Durability	1
SC 36	Capital Gain	1
SC 37	Experience/Knowledge Gain from the Project	1
SC 38	Improvement of the Management	1
SC 39	Company Growth	1
SC 40	Personnel Training	1
SC 41	Developer-Contractor Relation	1
SC 42	Developer's Reputation	1

Table Continued

SC 43	Benefit Assessment	1
SC 44	Innovation	1
SC 45	Uniqueness	1
SC 46	Variations	1
SC 47	Stakeholder Coordination/ Stakeholder Integration	1
SC 48	Business & Commercial Performance	1
SC 49	Strategic Goals/ Objectives & Competitiveness	1
SC 50	Use	1
SC 51	Future Perspective	1
SC 52	Completion	1
SC 53	Absence of Conflicts	1
SC 54	Productivity	1
SC 55	Professional Image	1
SC 56	Aesthetics	1
SC 57	Educational, Social & Professional Aspects	1
SC 58	Overall Risk Containment	1
SC 59	Risk Containment on Individual House-Units	1

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